

# **Performance During**

Q2: FY16-17

### PERFORMANCE AT A GLANCE



| Q2 FY                    |           | Ratios for Q2 FY17 |   |                    |   |
|--------------------------|-----------|--------------------|---|--------------------|---|
|                          |           |                    | Para  | meter              | (in %)  |
| Parameter                | Rs. Crore | Y-o-Y<br>( %)      | Gross NPA                                     |                    | 13.45%  |
|                          |           | (70)               | Net NPA                                       |                    | 7.56%   |
| Business                 | 893,978   | -2.93%             | Provision Co                                  | verage Ratio       | 55.23%  |
| Total Deposits           | 505,280   | -3.79%             | Total Stressed Assets (GNPA+STD Restructured) |                    | 16.53%  |
| Gross Advances           | 388,698   | -1.79%             | CASA (%)                                      |                    | 35.79%  |
| CASA Deposits            | 134,789   | 12.78%             | NIM (Q2)                                      | Global<br>Domestic | <b>2.15</b> (2.20 in Q1) <b>2.62</b> (2.54 in Q1) |
|                          | 100 505   | 6.470/             | Cost to incor                                 | me Ratio           | 47.30 (56.47% in Q1)                              |
| Priority Sector Advances | 109,636   | 6.47%              | Capital Aded<br>(Basel-III)                   | quacy              | 12.50 %   |
| MSME Advances            | 48,509    | 1.22%              | (2000:)                                       | -CET1 (%)          | 7.93 %  |
| Retail Advances          | 38,908    | 11.36%             |   | -Tier- I           | 9.37 %  |
| Netali Advances          | 30,300    | 11.30/0            |   | -Tier- II          | 3.13%   |

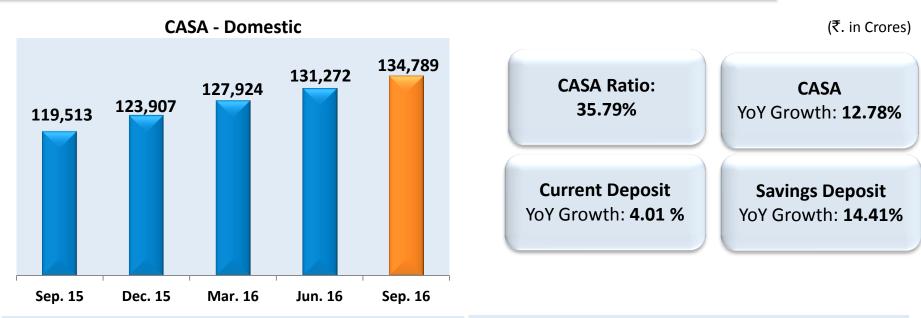
# Business (Q-o-Q)-Sequential

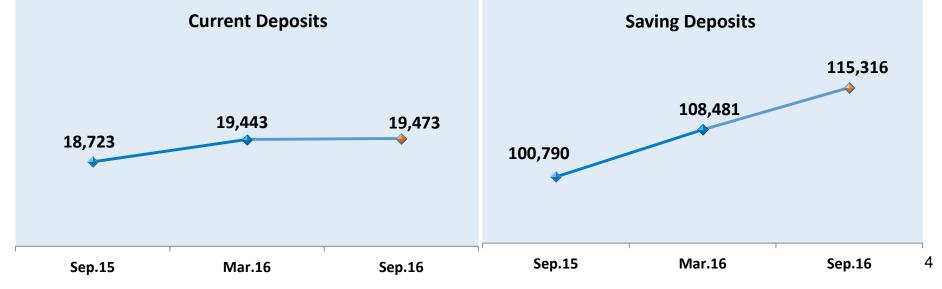


| Business Mix<br>(Deposits + Advances) | Sep15   | Dec 15  | Mar 16  | Jun 16  | Sep16   | Y-O-Y<br>Variation<br>% |
|---------------------------------------|---------|---------|---------|---------|---------|-------------------------|
| Global Business                       | 920,980 | 926,686 | 894,667 | 885,573 | 893,978 | -2.93                   |
| Domestic                              | 668,421 | 669,816 | 645,888 | 647,681 | 656,192 | -1.83                   |
| Foreign                               | 252,559 | 256,870 | 248,779 | 237,892 | 237,786 | -5.85                   |
| <b>Global Deposits</b>                | 525,195 | 528,772 | 513,005 | 498,000 | 505,280 | -3.79                   |
| Domestic                              | 389,864 | 391,480 | 377,309 | 373,290 | 381,724 | -2.09                   |
| Foreign                               | 135,331 | 137,292 | 135,696 | 124710  | 123,556 | -8.70                   |
| Global Advances                       | 395,785 | 397,914 | 381,662 | 387,573 | 388,698 | -1.79                   |
| Domestic                              | 278,557 | 278,336 | 268,579 | 274,391 | 274,468 | -1.47                   |
| Foreign                               | 117,228 | 119,578 | 113,083 | 113,182 | 114,230 | -2.56                   |

#### CASA Profile







### Key Sectors – Domestic Credit



| Industry                              | Sep 15  | Dec15   | Mar. 16 | Jun 16  | Sep 16  | Y-O-Y<br>Growth<br>% |        | omestic<br>edit<br>Sep 16 |
|---------------------------------------|---------|---------|---------|---------|---------|----------------------|--------|---------------------------|
| Agriculture*                          | 44,846  | 45,222  | 45,080  | 45,418  | 46,515  | 3.72                 | 16.10  | 16.95                     |
| MSME<br>(Priority & Non-<br>Priority) | 47,923  | 49,445  | 49,190  | 47,820  | 48,509  | 1.22                 | 17.20  | 17.67                     |
| Retail                                | 34,938  | 35,453  | 37,777  | 37,863  | 38,908  | 11.36                | 12.54  | 14.18                     |
| Corporate &<br>Others                 | 150,850 | 148,216 | 136,532 | 143,290 | 140,536 | -6.84                | 54.15  | 51.20                     |
| Total                                 | 278,557 | 278,336 | 268,579 | 274,391 | 274,468 | -1.47                | 100.00 | 100.00                    |

<sup>\*</sup>Excluding RIDF

# Retail Credit



| Particulars | Sep.15 | Dec15  | Mar. 16 | Jun 16 | Sep 16 | Y-O-Y<br>Growth<br>% |       | Domestic<br>edit<br>Sep-16 |
|-------------|--------|--------|---------|--------|--------|----------------------|-------|----------------------------|
| Home        | 17,973 | 18,448 | 19,658  | 20,135 | 20,646 | 14.87                | 6.45  | 7.52                       |
| Mortgage    | 4,422  | 4,658  | 5,054   | 5,132  | 5,369  | 21.42                | 1.59  | 1.96                       |
| Auto        | 2,741  | 2,843  | 2,892   | 2,873  | 2,942  | 7.33                 | 0.98  | 1.07                       |
| Education   | 3,076  | 3,122  | 3,143   | 3,152  | 3,275  | 6.47                 | 1.10  | 1.19                       |
| Personal    | 1,098  | 1,120  | 1,177   | 1,179  | 1,188  | 8.20                 | 0.39  | 0.43                       |
| Others      | 5,628  | 5,262  | 5,853   | 5,392  | 5,488  | -2.49                | 2.02  | 2.00                       |
| Total       | 34,938 | 35,453 | 37,777  | 37,863 | 38,908 | 11.36                | 12.54 | 14.18                      |

### **Priority Sector Advances**



| Industry                       | Sep 15  | Dec 15  | Mar. 16 | Jun 16  | Sep 16  | Y-O-Y<br>Growth<br>% | % to<br>ANBC |
|--------------------------------|---------|---------|---------|---------|---------|----------------------|--------------|
| Agriculture*                   | 48,700  | 49,787  | 50,508  | 50,792  | 53,674  | 10.21                | 19.63        |
| Out of which , S&MF            | 19,622  | 20,064  | 20,737  | 20,949  | 23,851  | 21.55                | 8.72         |
| MSME                           | 40,438  | 41,232  | 39,466  | 40,110  | 40,708  | 0.67                 |              |
| Out of which , Micro           | 17,823  | 18,478  | 19,079  | 19,062  | 19,664  | 10.33                | 7.19         |
| Housing Loan                   | 9,181   | 9,676   | 10,314  | 10,633  | 10,762  | 17.22                |              |
| Educational Loan               | 3,021   | 3,087   | 3,093   | 3,102   | 3,227   | 6.82                 |              |
| Others                         | 1,633   | 1,243   | 1,275   | 1,201   | 1,265   | -22.54               |              |
| Total Priority Sector Advances | 102,973 | 105,025 | 104,656 | 105,838 | 109,636 | 6.47                 | 40.10        |

- Including RIDF Rs. 8,046 crores ( out of which, NABARD-Rs. 7,159 cr, SIDBI-Rs.273 cr and NHB-Rs.614 cr) and IBPC Agriculture- Rs. 3,080 crore (out of which IBPC SF & MF-Rs. 2,050 crore)
- ANBC Rs.273,423 Crore as of 30.09.2016

# Domestic Credit – Industry-wise



| Particulars                                   | Sep 15  | Dec.15  | Mar. 16 | June 16 | Sep 16  | Y-O-Y<br>Growth % | % to Domestic Advances |
|---|---------|---------|---------|---------|---------|-------------------|------------------------|
| Infrastructure                                | 48,317  | 49,679  | 45,935  | 45,982  | 44,390  | -8.13             | 16.17                  |
| Basic Metal & Metal products                  | 12,441  | 13,627  | 13,649  | 14,124  | 14,088  | 13.24             | 5.13                   |
| Textiles                                      | 9,179   | 9,914   | 9,798   | 9,671   | 9,632   | 4.94              | 3.51                   |
| Gems & Jewellery                              | 5,835   | 6,089   | 5,970   | 6,156   | 6,297   | 7.92              | 2.29                   |
| Chemicals & Chemical products                 | 5,465   | 5,931   | 5,496   | 5,668   | 5,622   | 2.87              | 2.05                   |
| Vehicles, vehicle parts & Transport equipment | 2,684   | 2,759   | 3,278   | 3,065   | 3,133   | 16.73             | 1.14                   |
| Rubber, Plastic & their products              | 2,313   | 2,342   | 2,377   | 2,185   | 2,276   | -1.60             | 0.83                   |
| Construction                                  | 1,533   | 1,538   | 1,486   | 1,467   | 1,538   | 0.33              | 0.56                   |
| Other Industries                              | 24,775  | 27,417  | 28,356  | 28,386  | 27,050  | 9.18              | 9.86                   |
| Total   | 112,542 | 119,296 | 116,345 | 116,704 | 114,026 | 1.32              | 41.54                  |

#### **Advances - Infrastructure Sectors**



| Particulars          | Sep-15 | Dec. 15 | Mar. 16 | June 16 | Sept. 16 | Y-O-Y<br>(%) |
|----------------------|--------|---------|---------|---------|----------|--------------|
| Power                | 32,300 | 33,643  | 29,706  | 30,038  | 32,028   | -0.84%       |
| a) SEBs              | 15,073 | 17,458  | 16,400  | 16,898  | 14,314   | -5.04%       |
| b) Others            | 17,227 | 16,185  | 13,306  | 14,491  | 17,714   | 2.83%        |
| Roads and Ports      | 10,852 | 10,815  | 11,046  | 10,785  | 11,300   | 4.13%        |
| Telecom              | 951    | 956     | 936     | 934     | 884      | -7.05%       |
| Other Infrastructure | 4,213  | 4,355   | 4,247   | 4,225   | 4,221    | 0.19%        |
| Total                | 48,317 | 49,769  | 45,935  | 45,982  | 48,433   | 0.24%        |

<sup>\*</sup>O/S in Distribution Companies & SEB also includes outstanding in Bonds

### Implementation of UDAY Scheme



Total Exposure to State Electricity Corporations :

| • |                                |   | March,2016    | June,2016     | September,2016 |
|---|--------------------------------|---|---------------|---------------|----------------|
|   | <ul><li>Generation</li></ul>   | - | Rs.6205 crs   | Rs.5,916 Crs  | Rs.4,458 Crs   |
|   | <ul><li>Transmission</li></ul> | - | Rs.1414 crs   | Rs.1,512 Crs  | Rs.1,396 Crs   |
|   | <ul><li>Distribution</li></ul> | - | Rs.8781 crs   | Rs.9,470 Crs  | Rs.8,460 Crs   |
|   | <ul> <li>Total</li> </ul>      |   | Rs.16,400 crs | Rs.16,898 Crs | Rs.14,314 Crs  |

Exposure on 9 DISCOMS Covered under UDAY Scheme: Rs.4968 Crs of which:

Rs. in Crs.

| Particulars  | Amount   | Provision |
|--|----------|-----------|
| Converted into Non SLR SDL in FY'2015-16                             | 2,685.82 | -         |
| TL proposed to be converted into Non SLR SDL in FY'2016-17           | -        | -         |
| Discom Bonds not envisaged to be converted into Non SLR SDL          | 880.62   | 132.09    |
| Diminution in fair value (NPV)                                       | -        | -         |
| WC Facilities not covered under UDAY                                 | 99.14    | -         |
| Implementation pending (Punjab and Andhra Pradesh State Governments) | 1185.00  |           |

### Restructured Assets



| Period                       | Domestic | Foreign | Global |
|------------------------------|----------|---------|--------|
| Up to March,2012             | 3,888    | 380     | 4,268  |
| FY 12-13                     | 7,605    | 170     | 7,775  |
| FY 13-14                     | 5,637    | 432     | 6,069  |
| FY 2014-15                   | 7,999    | 298     | 8,297  |
| FY 2015-16                   | 1,596    | -       | 1,596  |
| FY 2016-17 ( Q1 )            | 198      | -       | 198    |
| FY 2016-17 ( Q2 )            | 134      | -       | 134    |
| TOTAL RESTRUCTURED PORTFOLIO | 27,057   | 1,280   | 28,337 |
| Of Which a) Standard         | 11,571   | 441     | 12,012 |
| b) NPA                       | 15,486   | 839     | 16,325 |

#### Standard Restructured Advances - Sequential



(₹. in Crores)

| ltem                | Sep 15                   | Dec 15                   | Mar 16 | Jun 16 | Sep 16                   |
|---------------------|--------------------------|--------------------------|--------|--------|--------------------------|
| CDR Restructuring   | 3,169                    | 2,188                    | 1,686  | 1,579  | 1,595                    |
| Domestic            | 3,023                    | 2,054                    | 1,584  | 1,375  | 1,394                    |
| Foreign             | 146                      | 134                      | 102    | 204    | 201                      |
| Other Restructuring | 16,138                   | 15,082                   | 11,186 | 10,371 | 10,417                   |
| Domestic            | 15,655                   | 14,642                   | 10,936 | 10,121 | 10,177                   |
| Foreign             | 483                      | 440                      | 250    | 250    | 240                      |
| Total               | 19,307<br><i>(4.88%)</i> | 17,270<br><i>(4.34%)</i> | · ·    |        | 12,012<br><i>(3.09%)</i> |
| Domestic            | 18,678                   | 16,696                   | 12,520 | 11,496 | 11,571                   |
| Foreign             | 629                      | 574                      | 352    | 454    | 441                      |

Figures in ( ) represents % to Gross Advances

# **Sector wise breakup of Standard Restructured Advances** (Domestic)- 30.09.2016



| Sector                    | Sept-15 | Sept-16 |
|---------------------------|---------|---------|
| INFRA                     | 9,550   | 4,617   |
| INFRA-POWER               | 7,119   | 3402    |
| INFRA-TELECOM             | 430     | 426     |
| INFRA-ROADS & PORTS       | 1,531   | 614     |
| INFRA-OTHERS              | 470     | 175     |
| AVIATION                  | 2,311   | 2,195   |
| TEXTILES                  | 844     | 320     |
| ENGG                      | 1,016   | 160     |
| SUGAR                     | 460     | 448     |
| PHARMA                    | 385     | 461     |
| STEEL                     | 378     | 268     |
| CEMENT                    | 198     | 250     |
| EDUCATION                 | 266     | 120     |
| SERVICES                  | 254     | 59      |
| HOTELS                    | 149     | 101     |
| OTHER METAL               | 163     | 135     |
| PAPER                     | 132     | 64      |
| FOOD PROCESSING           | 145     | 71      |
| AGRICULTURE               | 122     | 87      |
| RUBBER & PLASTIC          | 93      | 26      |
| AUTOMOBILES               | 124     | 45      |
| CHEMICALS                 | 57      | 102     |
| CERAMICS                  | 44      | 44      |
| SERVICE-TRANSPORT RELATED | 37      | 26      |
| CRE                       | 28      | 25      |
| OTHERS                    | 1,922   | 1,947   |
| Total                     | 18,678  | 11,571  |

#### **Movement in Restructured Portfolio as on 30.09.2016 (Domestic)**



(₹. in Crores)

FY 2016-17 FY 2016-17 **Restructured Portfolio** FY 2015-16 (Q1)(Q2) TOTAL **NPA TOTAL STD NPA TOTAL STD NPA STD** Restructured as at April 1 20,180 8.057 28.237 15,337 27,857 11496 15905 27401 12,520 Fresh Restructuring during 634 920 1,554 198 198 36 97 133 0 the FY Accounts slipped during FY -6,720 6,720 -1,862 1,862 -258 258 Closed during FY\*\* 1,085 687 398 2 428 430 40 12 62 -1,027 178 -342 118 -224 -81 -344 Change in outstanding -849 -425 Upgraded during the year 140 -140 984 -984 418 -418 Restructured as at March 31 12,520 15,337 27,857 11,496 15,905 27,401 11571 15486 27057 \*\* Includes accounts Sold to ARC/ Total restructured dues paid off, Restructured loan facility paid off .i.e. only CC facility remains.

<sup>14</sup> 

#### Flexible Structuring under 5/25 and SDR Schemes



- Bank has approved flexible structuring in 14 projects under 5/25 Flexible Structuring Scheme. Total outstanding under Flexible structuring of Rs.2,922 Crores.
- Total number of SDR cases identified are 19 accounts, (Our exposure Rs.4,126 crore) (13 accounts were approved, 6 accounts were declined).
- SDR has been implemented in 5 accounts while in 5 accounts, the implementation is in process and in 3 accounts, SDR has not been implemented.
- S4A 2 accounts with BOI exposure of Rs.182 crores are approved.

#### SMA-0,1,2 ACCOUNTS - AS ON 30.09.2016



(₹. In Crores)

# REPORTED TO RBI-CRILC (Central Repository of Information on Large Credits) EXPOSURE OF RS. 5 Crore and above

| VERTICAL | No. of Borrowers | FB O/S | NF O/s | Total<br>(FB+NFB O/S) |
|----------|------------------|--------|--------|-----------------------|
| SMA-0    | 50               | 908    | 548    | 1,457                 |
| SMA-1    | 191              | 6,690  | 1,487  | 8,177                 |
| TOTAL    | 241              | 7,598  | 2,036  | 9,634                 |
| SMA-2    | 173              | 11,272 | 1,917  | 13,189                |
| TOTAL    | 414              | 18,871 | 3,952  | 22,823                |

# Asset Quality – Sequential (Global)



| ltem                       | Sep 15 | Dec 15 | Mar 16 | June 16 | Sep 16 |
|----------------------------|--------|--------|--------|---------|--------|
| Gross NPA                  | 29,893 | 36,519 | 49,879 | 51,875  | 52,262 |
| Net NPA                    | 16,466 | 19,979 | 27,996 | 28,260  | 27,467 |
| Gross NPA %                | 7.55   | 9.18   | 13.07  | 13.38   | 13.45  |
| Net NPA %                  | 4.31   | 5.25   | 7.79   | 7.78    | 7.56   |
| Provision Coverage Ratio % | 55.08  | 54.50  | 51.14  | 53.06   | 55.23  |

# Movement of NPA –Global (Q-o-Q)



| Item            | Sep 2015 | Dec2015 | Mar 2016 | Jun 2016 | Sep 2016 |
|-----------------|----------|---------|----------|----------|----------|
| Opening Balance | 26,889   | 29,893  | 36,519   | 49,879   | 51,875   |
| Less:           |          |         |          |          |          |
| Recovery        | 799      | 870     | 1,214    | 970      | 1,133    |
| Upgradation     | 1,459    | 1,523   | 1,829    | 2,209    | 1,507    |
| Write Off       | 989      | 789     | 402      | 1,058    | 936      |
| Total reduction | 3,247    | 3,181   | 3,445    | 4,237    | 3,576    |
| Add: Slippages  | 6,250    | 9,808   | 16,805   | 6,233    | 3,963    |
| Closing Balance | 29,893   | 36,519  | 49,879   | 51,875   | 52,262   |

# Break up of Gross NPA



|                  | Sep 15 | Mar - 16 | Jun-16 | Sep 16 |
|------------------|--------|----------|--------|--------|
| Large Corporate  | 11,487 | 20,279   | 20,890 | 21,242 |
| Mid Corporate    | 6,210  | 10,713   | 11,670 | 10,321 |
| SME              | 6,929  | 8,576    | 7,579  | 8,408  |
| AGRICULTURE      | 2,239  | 2,850    | 2,931  | 3,139  |
| RETAIL           | 587    | 706      | 865    | 930    |
| TOTAL (DOMESTIC) | 27,452 | 43,124   | 43,935 | 44,040 |
| Total (Overseas) | 2,442  | 6,755    | 7,940  | 8,222  |
| Total (Global)   | 29,894 | 49,879   | 51,875 | 52,262 |

### Sector wise NPA



**Domestic** (₹. in Crores)

| Sector      | Sep 15 | Mar- 16   | Sep 16 | % to Sector | al Advances |
|-------------|--------|-----------|--------|-------------|-------------|
|             | 3cp 13 | IVIAI- 10 | 3cp 10 | Sep 15      | Sep 16      |
| Agriculture | 2,239  | 2,850     | 3,139  | 4.99        | 6.75        |
| Industry    | 17,809 | 31,097    | 30,598 | 15.82       | 26.83       |
| Services    | 6,817  | 8,471     | 9,373  | 7.91        | 12.49       |
| Retail      | 587    | 706       | 930    | 1.68        | 2.39        |
| Total       | 27,452 | 43,124    | 44,040 | 9.86        | 16.05       |

Overseas (₹. in Crores)

| Sector        | Sep 15 | Mar-16 | Sep 16 | % to Sectoral Advances |        |
|---------------|--------|--------|--------|------------------------|--------|
|               |        |        |        | Sep 15                 | Sep 16 |
| Trade         | 564    | 919    | 1,289  | 4.18                   | 12.45  |
| Manufacturing | 949    | 2,150  | 2,371  | 11.06                  | 33.43  |
| Real Estate   | 200    | 227    | 306    | 11.74                  | 17.70  |
| Others        | 729    | 3,459  | 4,256  | 0.78                   | 4.45   |
| Total         | 2,442  | 6,755  | 8,222  | 2.07                   | 7.16   |

#### **WILFUL DEFAULTERS AND SUIT FILED ACCOUNTS**



#### (₹. in Crores)

#### **SUIT FILED & DECREED ACCOUNTS**

|            | Number of Accounts | Amount | Of which<br>Rs. 5 Crores & above |
|------------|--------------------|--------|----------------------------------|
| SUIT FILED | 4504               | 12,016 | 10,675                           |
| DECREED    | 2452               | 2,754  | 2,069                            |

#### **WILFUL DEFAULTERS**

| Total No. | of Cases | Suit Filed |        | FIR Filed |        | SARFAESI A<br>Initiate |        |
|-----------|----------|------------|--------|-----------|--------|------------------------|--------|
| Number    | Amount   | Number     | Amount | Number    | Amount | Number                 | Amount |
| 338       | 2,787    | 191        | 2,498  | 10        | 685    | 71                     | 678    |

# Investments (Domestic)



|                           |        | Sep    | 15   |         | Sep 16 |        |      |         |
|---------------------------|--------|--------|------|---------|--------|--------|------|---------|
| Particulars               | AFS    | нтм    | HFT  | Total   | AFS    | нтм    | HFT  | Total   |
| 1. SLR Investments        | 18,784 | 81,676 | 129  | 100,589 | 23,709 | 78,466 | 175  | 102,350 |
| Of Which:                 |        |        |      |         |        |        |      |         |
| Government<br>Securities  | 18,784 | 81,676 | 129  | 100,589 | 23,709 | 78,466 | 175  | 102,350 |
| Other Approved Securities | 0      | 0      | 0    | 0       | 0      | 0      | 0    | 0       |
| M Duration                | 4.35   | 4.76   | 5.52 | 4.68    | 4.42   | 4.91   | 3.21 | 4.79    |
| 2. Non SLR Investments    | 12,120 | 1,629  | 8    | 13,757  | 10,359 | 4,282  | 0    | 14,641  |
| M Duration                | 4.20   | 0.60   | 0    | 4.10    | 4.16   | 4.61   | 0    | 4.31    |
| Total                     | 30,904 | 83,305 | 137  | 114,346 | 34,068 | 82,748 | 175  | 116,991 |

### Performance of Treasury operations



- Treasury Income stood at the level of Rs 1,806 crores in Q2 of FY17. The increase in income provided support to both interest and Non Interest Income.
- Total size of Bank's Domestic Investment as on 30<sup>th</sup> Sept., 2016 stood at Rs.1,16,991 crore.
- > As on 30<sup>th</sup> Sept., 2016, the share of SLR-Securities in Total Investment is 87.49 %.
- ➤ The bank had 76.66% of SLR-Securities in HTM and 23.34 % in AFS/HFT of the total SLR securities as on 30<sup>th</sup> Sept., 2016.
- ➤ The percent of SLR to NDTL as on 30<sup>th</sup> Sept. 2016 was at 26.38%...
- As on 30<sup>th</sup> Sept., 2016, the modified duration of AFS SLR Investment was 4.42 % and that of HTM securities was 4.91 %.
- ➤ In Q2, FY17 amount of Rs. 75.07 Crores is provided towards additional depreciation on Investments.

# Contribution of Treasury (Quarter ended)



|                                      |        | Y-O-Y  |         |        |             |
|--------------------------------------|--------|--------|---------|--------|-------------|
| Particulars Particulars              | Sep 15 | Mar.16 | June 16 | Sep 16 | Variation % |
| Interest income on Investment        | 2104   | 2071   | 2057    | 2061   | -2.04       |
| Profit from Sale of Investments      | 119    | 93     | 378     | 1070   | 799.16      |
| Profit from Exchange<br>Transactions | 109    | 124    | 385     | 383    | 251.38      |
| Dividend Income                      | 20     | 16     | 5       | 3      | -85.00      |
| Total contribution (Income)          | 2352   | 2304   | 2825    | 3517   | 49.53       |

# Net Interest Income (Q-o-Q)



|                                |        |        | Y-O-Y   |        |        |
|--------------------------------|--------|--------|---------|--------|--------|
| Particulars                    | Sep 15 | Mar 16 | June 16 | Sep 16 | (%)    |
| Interest Income                | 10,540 | 10,501 | 9,426   | 9,459  | -10.26 |
| a. From Advances               | 7,830  | 7,335  | 6,737   | 6,928  | -11.52 |
| b. From Investments            | 2,158  | 2,120  | 2,114   | 2,126  | -1.48  |
| c. From Other                  | 552    | 1,046  | 575     | 405    | -26.63 |
| Interest Expended              | 7,520  | 7,314  | 6,651   | 6,739  | -10.39 |
| a. On Deposits                 | 6,693  | 6,411  | 6,035   | 5,955  | -11.03 |
| b. On Borrowings               | 499    | 599    | 550     | 490    | -1.80  |
| c. Subordinated Bonds & Others | 328    | 304    | 66      | 294    | -10.37 |
| Net Interest Income            | 3,020  | 3,187  | 2,775   | 2,720  | -9.93  |

### Non-Interest Income (Quarter ended )



|                                      |        |        | Y-O-Y   |        |             |
|--------------------------------------|--------|--------|---------|--------|-------------|
| Particulars                          | Sep 15 | Mar.16 | June 16 | Sep 16 | Variation % |
| Commission, Exchange & Brokerage     | 329    | 370    | 307     | 353    | 7.29        |
| Profit from Sale of Investments      | 119    | 93     | 379     | 1,072  | 800.84      |
| Profit from Exchange<br>Transactions | 124    | 142    | 395     | 389    | 213.71      |
| Recovery In W/o accounts             | 58     | 87     | 32      | 40     | -31.03      |
| Other Non Interest Income            | 148    | 192    | 125     | 157    | 6.08        |
| Total Non-Interest Income            | 778    | 884    | 1,238   | 2,010  | 158.35      |

# Profitability (Quarter ended )



|                        | Quarter ended |        |         |        | Y-O-Y<br>Variation |
|------------------------|---------------|--------|---------|--------|--------------------|
| Particulars            | Sep 15        | Mar.16 | June 16 | Sep 16 | %                  |
| 1. Total Income        | 11,318        | 11,385 | 10,664  | 11,469 | 1.33               |
| a. Interest Income     | 10,540        | 10,501 | 9,426   | 9,459  | -10.26             |
| b. Non Interest Income | 778           | 884    | 1,238   | 2,010  | 158.35             |
| 2. Total Expenditure   | 9,860         | 9,921  | 9,010   | 8,976  | -8.97              |
| a. Interest expended   | 7,520         | 7,314  | 6,650   | 6,739  | -10.39             |
| b. Operating Expenses  | 2,340         | 2,607  | 2,360   | 2,237  | -4.40              |
| 3. Operating Profit    | 1,458         | 1,464  | 1,654   | 2,493  | 70.99              |
| 4. Net Profit          | -1,126        | -3,587 | -741    | 127    | 111.28             |

# Provisions (Quarter ended)



|                             | Quarter ended |        |         |        | Y-o-Y            |
|-----------------------------|---------------|--------|---------|--------|------------------|
| Particulars                 | Sep 15        | Mar.16 | June 16 | Sep 16 | Variation<br>(%) |
| Operating Profit            | 1,458         | 1,464  | 1,654   | 2,493  | 70.99            |
| Provisions for              |               |        |         |        |                  |
| B&D                         | 3,036         | 5,442  | 2,453   | 2,190  | -27.87           |
| Standard Assets             | 101           | 67     | 326     | 5      | -95.05           |
| NPV / Others                | 34            | -173   | 3.50    | 66     | 94.12            |
| Depreciation on Investment  | 66            | 134    | -12     | 35     | -46.97           |
| Total Provisions before Tax | 3,237         | 5,470  | 2,770   | 2,296  | -29.07           |
| Taxation                    | -653          | -419   | -375    | 70     | 110.72           |
| Net Profit                  | -1,126        | -3,587 | -741    | 127    | 111.28           |

# Key Financial Ratios (Quarter ended )



|                      | Sep 15 | March 16 | June 16 | Sep 16 |
|----------------------|--------|----------|---------|--------|
| Particulars          | Global | Global   | Global  | Global |
| Cost of Deposits     | 5.33   | 4.98     | 4.89    | 4.88   |
| Yield on Advances    | 8.60   | 8.20     | 7.97    | 8.11   |
| Yield on Investments | 7.99   | 7.36     | 7.75    | 7.70   |
| NIM                  | 2.29   | 2.06     | 2.20    | 2.15   |
| Cost to Income Ratio | 55.92  | 61.76    | 56.47   | 47.30  |

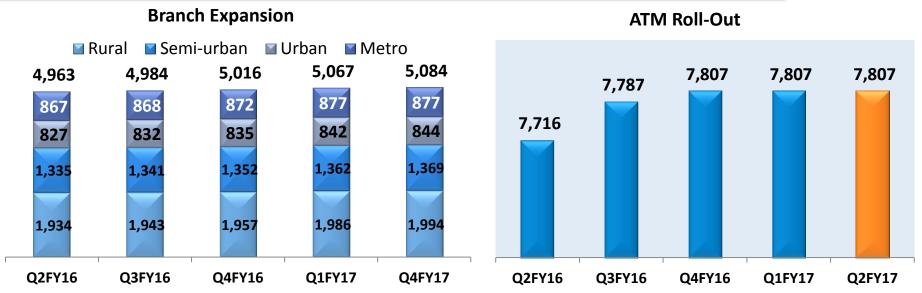
# Capital Adequacy – Basel-III



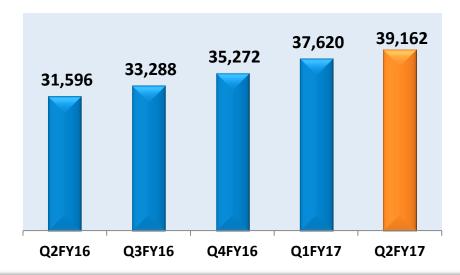
| Particulars                    | Sep 15  | Mar 16  | Sep 16  |
|--------------------------------|---------|---------|---------|
| Capital Adequacy - Basel III   |         |         |         |
| CET1 Capital                   | 27,002  | 27,385  | 26,808  |
| AT1 Capital                    | 3,566   | 3,662   | 4,848   |
| Tier I Capital                 | 30,568  | 31,047  | 31,656  |
| Tier II Capital                | 9,052   | 10,242  | 10,592  |
| Total Capital                  | 39,620  | 41,289  | 42,248  |
| Total Assets                   | 607,195 | 609,914 | 603,257 |
| Risk Weighted Assets           | 353,452 | 343,754 | 337,852 |
| CRAR – CET1 (%)                | 7.64    | 7.97    | 7.93    |
| CRAR – AT1 (%)                 | 1.01    | 1.07    | 1.44    |
| CRAR – Tier I (%)              | 8.65    | 9.03    | 9.37    |
| CRAR - Tier II (%)             | 2.56    | 2.98    | 3.13    |
| Capital Adequacy Basel III (%) | 11.21   | 12.01   | 12.50   |

### Multiple Delivery Channels





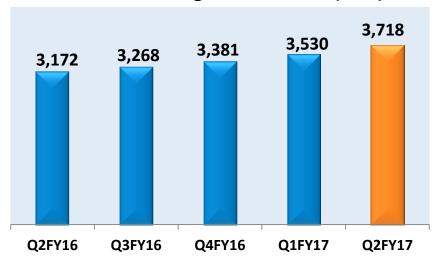
#### Debit Card ('000)



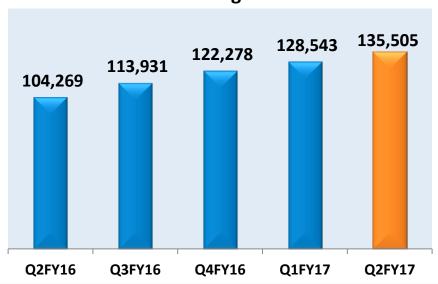
#### Multiple Delivery Channels (cont'd)



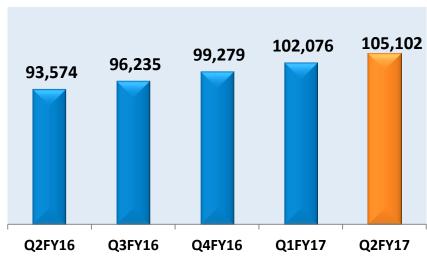
#### **Internet Banking Users - Retail ('000)**



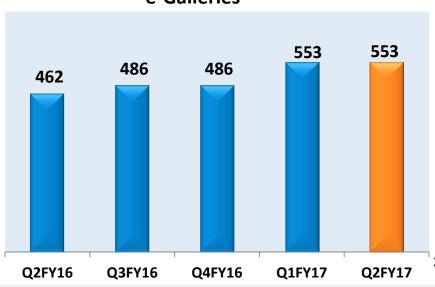
#### **Mobile Banking Users**



#### **Internet Banking Users - Corporate**



#### e-Galleries



### Performance Under Financial Inclusion

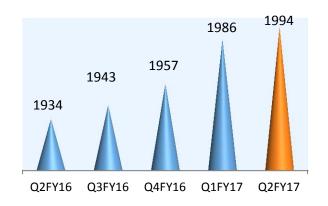


|                           | As on 31.03.2016 |                | As on 30.09.2016 |                |
|---------------------------|------------------|----------------|------------------|----------------|
| Particulars               | No. of Accts     | Amt. (Rs. Cr.) | No. of Accts     | Amt. (Rs. Cr.) |
| PMJDY (Lacs)              | 113.50           | 1,442.93       | 146.54           | 2197.21        |
| Zero Balance Accts (Lacs) | 24.92            | -              | 28.90            | -              |
| PMSBY (Lacs)              | 34.27            | -              | 34.86            |                |
| PMJJBY (Lacs)             | 12.56            | -              | 12.84            | -              |
| APY (Lacs)                | 0.95             | -              | 1.47             | -              |
| PMMY Shishu (Actual)      | 296,079          | 658.47         | 336,659          | 745            |
| PMMY Kishor               | 68,569           | 1,285.87       | 113,069          | 1,996          |
| PMMY Tarun                | 11,838           | 807.94         | 20,931           | 1,368          |
| PMMY Total                | 376,486          | 2,752.28       | 470,659          | 4,109          |

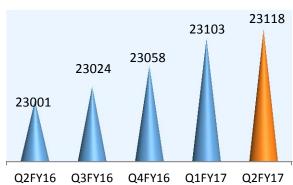
#### Financial Inclusion



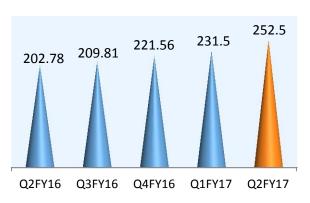
#### **Rural Branches**



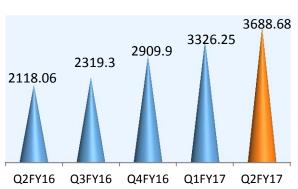
#### **Unbanked Villages Covered**

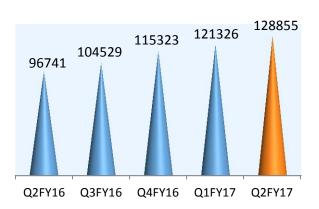


Total BSBD ( NO FrII) Account (No in Lacs)

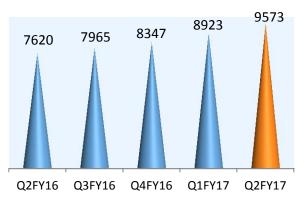


Total Deposit mobilised in BSBD (NO-RSETIs - No of Candidates Trained FrII) Account (Amt. in Crores)



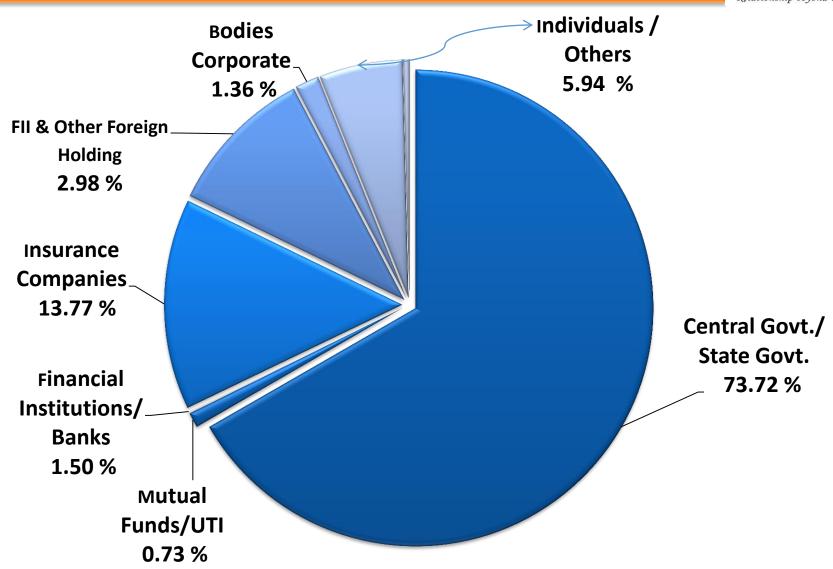


**FLCs-No of Outdoor activities** undertaken



### Shareholding Pattern- 30.09.2016





### Awards & Recognition





IBA Award 2015 - Best Financial Inclusion Initiative - LARGE BANK - Runners up.



CIMSME-Banking Excellence Award-2015 - Large Bank for "Best Bank under MUDRA Yojana".



National Award - **Best performing Bank** for outstanding achievement in implementing the MSME schemes for the year 2014-15.



Best Bank - category of 'Managing IT Ecosystem' & 'Electronic Payments' - Large Banks, IDRBT Banking Technology Excellence Awards, 2015-2016.



BOI MAGAZINE 'TAARANGAN' CONFERRED WITH INTERNATIONAL AWARD FOR 'BEST IN-HOUSE MAGAZINE'- 7<sup>th</sup> CMO ASIA AWARD AT SINGAPORE



राजभाषा -गृहमंत्रालय भारत सरकार का राष्ट्रपति सम्मान "राजभाषा कीर्ति" प्रथम पुरस्कार "ख "क्षेत्र



# THANK YOU!